



FINAL – November 2017

PAPER 5: ADVANCED MANAGEMENT ACCOUNTING

Test Code: PR 5

Branch (MULTIPLE) Date : 4.10.17

(100 Marks)

Note: Question No.1 is compulsory. Candidates are required to answer any five questions from the remaining six questions.

Wherever necessary, suitable assumptions may be made and disclosed by way of a note.

Working notes should form part of the answers.

No statistical or other table will be provided with this question paper.

Question 1

a.

Selling Price to Yield 20% Return on Investment (2 marks)

Investment (₹)	3,00,000
Required ROI (after tax) 20% [(20% of ₹3,00,000)](₹)	60,000
Tax Rate	30%
After Tax Profit	70%
Pre Tax Profit [(₹60,000 ÷ 70) × 100] (₹)	85,714.29
Sales (Total Cost + Required Profit) {(₹1,00,000 + ₹1,20,000) + ₹80,000 + ₹85,714.29}	3,85,714.29
Number of Units Produced	40,000
Selling Price <i>per unit</i> (₹3,85,714.29 ÷ 40,000 units) (₹)	9.64

(ii) Selling Price to Yield 6% Profit on List Price, When Trade Discount is 40%-

Let 'K' be the List Sales

$$\{\text{List Sales (1 - Trade Discount)} - \text{Total Cost}\} \times (1 - \text{Tax Rate}) = 0.06K$$

$$\{K(1 - 0.40) - 3,00,000\} \times (1 - 0.30) = 0.06K$$

$$\{0.60K - 3,00,000\} \times 0.7 = 0.06K$$

$$0.36K = 2,10,000$$

$$K = \frac{2,10,000}{0.36}$$

$$K = 5,83,333.33$$

$$\text{List Sales Price per unit is } \frac{5,83,333.33}{40,000} = \text{₹}14.58$$

Net Selling Price *per unit* is ₹8.75 (₹14.58 – 40% of ₹14.58).

(3 marks)

b.

Non- Financial Perspective	Objective	Performance Measure
Customer Perspective (1/2 mark)	Increase the customer loyalty. <i>Or</i> Retaining the existing customers.	Percentage of customers using loyalty cards. <i>Or</i> No. of discount vouchers redeemed.
Internal Business Perspectives (2 mark)	For customers to pay for goods in a reasonable time.	Time spent by customers in queuing to pay for products at a check out.
	<i>Or</i> Paying proper attention to the customers and their product enquiries. <i>Or</i> Provide necessary support to the existing loyal customers.	<i>Or</i> Time spent by customers care executives in handling customers queries. <i>Or</i> No. of times home delivery made.
Learning & Growth Perspectives(1/2 mark)	To have qualified staffs able to meet the needs of the customer. <i>Or</i> Adding new products for new segments.	No. of staff training days. <i>Or</i> No. of schemes launched.

c. R1C1 appears at the intersection of R1 and C1. Hence, it will have its zero replaced by minimum of a, b, c, or d in the next operation since the number of lines to cover zeros is less than 3. (1 1/2 marks)

In the next step, a or b or c or d will have one zero. Then, number of lines will be 3, the order of the matrix. Assignments will be made to the Zeros. Hence, R1C1 cannot figure in this. (1 1/2 marks)

Interpretation

An assignment of R1C1 will eliminate the use of other costs available on R1 and C1 entirely. The left over will be a, b, c, or d combinations which are more than zero. Hence, R1C1 taking on assignment will be non-optimal. (2 marks)

d.

Relevant / Not Relevant (1 mark each)

S. No.	Name of the Cost	Example	Relevant / Not Relevant
(i)	Sunk Cost	Written down value of machine already purchased.	Not Relevant in decision making.
(ii)	Opportunity Cost	Funds invested in business or deposited into bank.	Useful in decision making.
(iii)	Out of Pocket Cost	Commission to salesman on sales, Carriage inward.	Relevant for decision making.
(iv)	Differential Cost	Include all fixed and variable cost which are increased /decreased.	Relevant in specific decision making.
(v)	Notional Cost	Notional Rent for use of space.	Relevant, if company benefit by using resource alternatively.

Question 2

a. Working Note (2 marks)

Details	Working	Amount (Rs.)
Selling Price	Rs. 4,99,200 <u>1,200 units</u>	416
Raw Materials	Rs.1,68,00 0 <u>1,400 units</u>	120
Labour	<u>Rs.1,05,000</u> 1,750 units *	60
*Equivalent units (1,400 units / 80%)		
Variable Overheads	<u>Rs.42,000</u> 1,400 units	30
Manufacturing Cost (Variable) [Rs.120 + Rs.60 + Rs.30]		210
Distribution Overheads	<u>Rs.19,200</u> 1,200 units	16
Total Variable Cost [Rs.210 + Rs.16]		226
Contribution [Rs.416 - Rs.226]		190
Fixed Cost		
Factory	Rs. 1,20,000	
Administration	Rs. 40,000	
Selling	Rs. 40,000	2,00,000

Standard Profit for 1,200 Units Sold (2 marks)

Details	Working	Amount (Rs.)
Contribution	1,200 units Rs. 190	2,28,000
Less: Fixed Costs		2,00,000
Profit		28,000

Reconciliation between Budgeted and Actual Profit (2 marks)

Details	Working	Amount (Rs.)
Budgeted Profit	(2,000 units Rs. 190 – Rs. 2,00,000)	1,80,000
Less: Volume variance	(800 units Rs.190)	1,52,000
Standard Profit		28,000
<i>Factors causing loss:</i>		
Units Scrapped	(100 units Rs.210)	21,000
Labour Inefficiency	(350 units Rs.60)	21,000
Undervaluation of Closing Stock	{100 units (Rs.210 – Rs.180)}	3,000

Actual Profit	(-)17,000
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b.
Workings:

- (1) All Overheads for one carton or 24cans `27
Therefore, per can Overheads (`27/24) 1.125
Fixed Overheads Allocated for 1,50,000 cans `112,500
Per can Fixed Overheads (`1,12,500 / 1,50,000 cans) `0.75
Variable Overheads per can (`1.125 – `0.75) `0.375
- (2) Direct Wage per carton `36
Per can (`36/24) `1.50
- (3) Direct Materials per carton `54
Per can (`54/24) `2.25
- (4) Cost of making one empty can: **(2 marks)**

	Cost per can of 'EXE' (`)	Cost of empty can	%	Cost empty can (`)	Cost of per can of 'EXE' without empty can (`)
Direct Material	2.250	20	0.4500	1.8000	
Direct Wages	1.500	10	0.1500	1.3500	
Variable Overheads	0.375	10	0.0375	0.3375	
Total	4.125		0.6375	3.4875	

- (5) Cost of manufacturing/buying of 1,50,000 empty cans of 'EXE':

	Empty can Cost (`)	If empty can made (`)	If empty can purchased (`)
Direct Material	0.4500	67,500.00	-----
Direct Wages	0.1500	22,500.00	-----
Variable Overheads	0.0375	5,625.00	-----
Purchase Price	0.6750	-----	1,01,250.00
Total		95,625.00	1,01,250.00

Company should manufacture the empty cans for a production volume of 1,50,000 'EXE' cans as capacity is available and cost of manufacture is lower. **(1 mark)**

- (6) After the level of 1,50,000 empty cans, the company has to install a new machine involving a total additional Fixed Overheads of `7,500. The cost of making and buying the additional cans of 25,000 and 75,000 will be as follows:

	Cost per can (`)	Make (`)	Buy (`)	Make (`)	Buy (`)
		25,000 cans		75,000 cans	
Direct Material	0.4500	11,250.00	-----	33,750.00	-----
Direct Wages	0.1500	3,750.00	-----	11,250.00	-----

Variable Overheads	0.0375	937.50	-----	2,812.50	-----
Additional Overheads		7,500.00	-----	7,500.00	-----
Purchase Price	0.6750	-----	16,875.00	-----	50,625.00
Total		23,437.50	16,875.00	55,312.50	50,625.00

The cost of buying additional empty *cans* at both the levels is lower than the cost of their manufacture. **(2 marks)**

- If the company increases production to 1,75,000 *cans* of 'EXE', 1,50,000 empty *cans* should be manufactured and additional 25,000 *cans* should be purchased at `16,875 [Refer W.N. 5&6]

If the company increases production to 2,25,000 *cans* of 'EXE', 1,50,000 empty *cans* should be manufactured and additional 75,000 *cans* should be purchased at a cost of ` 50,625. [Refer W.N. 5&6] **(1 mark)**

- Additional fixed overheads to be incurred on a new machine: `7,500 Savings per unit if empty *cans* are made instead of buying:

$$\text{` } 0.675 - \text{` } 0.6375 = \text{` } 0.0375$$

Minimum additional quantity of empty *cans* to be made to recover the additional fixed costs:

$$\text{` } 7,500 / \text{` } 0.0375 = 2,00,000 \text{ empty cans}$$

Installation of the new machine for the manufacture of empty *cans* will be economical at production level of 3,50,000 *cans* per month. **(1 mark)**

(c) Evaluation of the profitability on sale of "EXE" at the three levels. **(3 marks)**

	Per can (`)	1,50,000 can (`)	1,75,000 can (`)	2,25,000 can (`)
Sales	5.0000	7,50,000.00	8,75,000.00	11,25,000.00
Less: Direct Material	1.8000	2,70,000.00	3,15,000.00	4,05,000.00
Direct Wages	1.3500	2,02,500.00	2,36,250.00	3,03,750.00
Variable Overheads	0.3375	50,625.00	59,062.50	75,937.50
Empty <i>can</i> made	0.6375	95,625.00	95,625.00	95,625.00
Empty <i>can</i> purchases	0.6750		16,875.00	50,625.00
Net Gain		1,31,250.00	1,52,187.50	1,94,062.50

Question 3

a.

Cost is not only criterion for deciding in the favour of *shut down*. **Non-Cost Factors** worthy of consideration in this regard are as follows:

- Interest of workers, if the workers are discharged, it may become difficult to get skilled workers later, on reopening of the factory. Also shut-down may create problems. **(2 marks)**

- In the face of competition it may difficult to re-establish the market for the product. **(1 mark)**
- Plant may become obsolete or depreciate at a faster rate or get rusted. Thus, heavy capital expenditure may have to be incurred on re-opening. **(1 mark)**

b. Both Standard Costing and Kaizen Costing are helpful and used for measurement of performance of a company but there are differences in approach between the two systems.

Under Standard Costing system standards of all important variables like cost and quantity of materials, labours and overheads are set at the beginning of the year or activity. These set standards are compared with the actual performance to analyse the variances. As a step further all variances are classified as planning and operational variances to distinguish variances that are with in the manager’s control and beyond their effort. In brief Standard Costing and Variance Analysis helps in determine the variances and take post event measures to stop recurrences. **(2 marks)**

On the other hand Kaizen Costing emphasises on continual improvement. Targets once set at the beginning of the year or activities are updated continuously to reflect the improvement that has already been achieved and that are yet to be achieved. **(1 mark)**

As a continuous improvement measure Kaizen Costing set new challenges before the workers and managers and helps to improve and control the situation to achieve desired target results. Therefore, if Kaizen costing is used in place of Standard Costing and Variance analysis to measure performance then definitely it will keep Arnav Automobile Ltd. competent enough to head on with the global automobile players. **(1 mark)**

c.

(a) 1. Projected Raw Material Issues (Kg): (2 marks)

	‘A’	‘B’	‘C’
‘X’ (48,000 units-Refer Note)	60,000	24,000	---
‘Y’ (36,000 units-Refer Note)	<u>72,000</u>	<u>-</u>	<u>54,000</u>
Projected Raw Material Issues	<u>1,32,000</u>	<u>24,000</u>	<u>54,000</u>

Note:

- Based on this experience and the projected sales, the BIML has budgeted production of 48,000 units of ‘X’ and 36,000 units of ‘Y’ in the sixth period.
 $= 52,500 \times 40\% + 45,000 - 18,000 = 48,000$
 $= 27,000 \times 40\% + 42,000 - 16,800 = 36,000$
- Production is assumed to be uniform for both products within each four-week period.

2 and 3. Projected Inventory Activity and Ending Balance (Kg): (4 marks)

	‘A’	‘B’	‘C’

Average Daily Usage	<u>6,600</u>	<u>1,200</u>	<u>2,700</u>
Beginning Inventory	96,000	54,000	84,000
Orders received:			
Ordered in 5 th period	90,000	-	60,000
Ordered in 6 th period	<u>90,000</u>	<u>-</u>	<u>-</u>
Sub Total	276,000	54,000	144,000
Issues	<u>132,000</u>	<u>24,000</u>	<u>54,000</u>
Projected ending inventory balance	144,000	30,000	90,000

Note:

- Ordered 90,000 Kg of 'A' on fourth working day.
- Order for 90,000 Kg of 'A' ordered during fifth period received on tenth working day.
- Order for 90,000 Kg of 'A' ordered on fourth working day of sixth period received on fourteenth working day.
- Ordered 30,000 Kg of 'B' on eighth working day.
- Order for 60,000 Kg of 'C' ordered during fifth period received on fourth working day.
- No orders for 'C' would be placed during the sixth period.

4. Projected Payments for Raw Material Purchases: (2 marks)

Raw Material	Day/Period Ordered	Day/Period Received	Quantity Ordered	Amount Due	Day/Period Due
'A'	20 th /5 th	10 th /6 th	90,000 Kg	` 90,000	20 th /6 th
'C'	4 th /5 th	4 th /6 th	60,000 Kg	` 60,000	14 th /6 th
'A'	4 th /6 th	14 th /6 th	90,000 Kg	` 90,000	4 th /7 th
'B'	8 th /6 th	13 th /7 th	30,000 Kg	` 60,000	3 rd /8 th

Question 4

a.

- (i) Should the Division X reduce the selling price by ` 20 per unit...?

Statement Showing 'Impact of Selling Price Reduction' (4 marks)

Particulars	
Incremental Revenue	
Additional Sales Revenue (9,600 units × ` 180)	17,28,000
Loss of Revenue (30,000 units × ` 20)	(6,00,000)
Total (A)	11,28,000
Incremental Cost	
Component Purchase Costs (9,600 units × ` 35)	3,36,000
Other Variable Costs	<u>9,600 units × ` 16,80,000</u>
	5,37,600

Variable Marketing Costs	$\frac{9,600 \text{ units} \times \text{`} 2,70,000}{30,000 \text{ units}}$	86,400
	Total (B)	9,60,000
Savings/ (Loss)	...(A) (B)	1,68,000

Advice

Above *incremental analysis* clearly indicates that the reduction of Selling Price by ` 20 per unit shall be accepted as it increases the Profit of the concern by ` 1,68,000.

(ii) **Should the Division Y be willing to supply 39,600 units to Division X...? (4 marks)**

Statement Showing 'Minimum Average Transfer Price' per component (39,600)

Particulars	
Variable Cost	15.00
Loss of Contribution* [14,600 units × (` 50 - ` 15 - ` 3) / 39,600 units]	11.80
Transfer Price	26.80

(*) Division Y has surplus capacity to the extent of 25,000 units, for additional 14,600 units the Transfer Price must consider the Division Y's Variable Costs of Manufacturing the Component *plus* the Lost Contribution Margin (that will result from *losing outside sales*).

Company's Perspective

Particulars	
Market Price <i>per component</i>	35.00
Relevant Cost for Transfer <i>per component</i> (from above)	26.80
Saving <i>per component</i>	8.20
Units	39,600
Total Savings	3,24,720

Advice

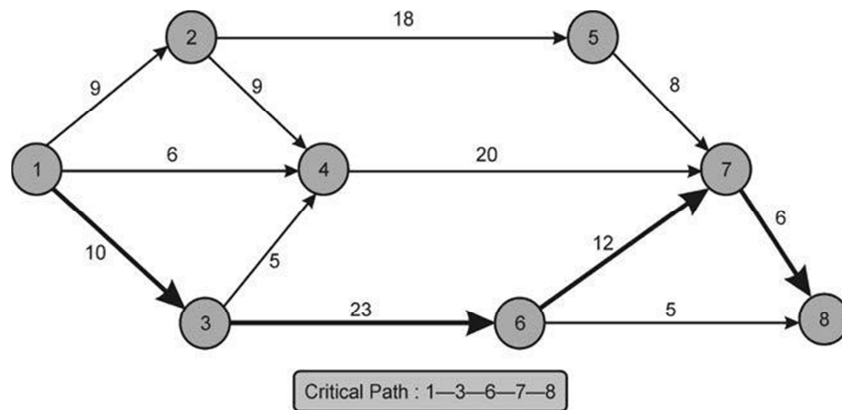
It is not in the interest of the Division Y to transfer 39,600 units to Division X at Price below the Minimum Average Transfer Price based on Opportunity Cost. However, from the Concern's Perspective, internal transfer between Divisions is beneficial as each unit to be transferred is offering a saving of ` 8.20.

b.

(i) The new formulation of the problem is as follows: **(3 marks)**

- Activities 1–2, 1–3 and 1–4– completed in 9 Days, 10 Days and 6 Days respectively as per Original Schedule.
- Activity 2–4 needs 9 Days ($15 + 3 - 9$) instead of Original Schedule of 7 Days.
- Activity 3–6 needs 23 Days ($15 + 18 - 10$) instead of Original Schedule of 12 Days.
- Activity 6–7 needs higher duration of 12 Days instead of Original Planned 7 Days.
- Activity 6–8 needs lesser duration of 5 Days instead of Original Planned 7 Days.
- Activities 2–5, 3–4, 4–7, 5–7, 7–8 need 18 Days, 5 Days, 20 Days, 8 Days, 6 Days respectively as per Original Schedule.

The **updated network** based on the above listed activities will be as follows: **(3 marks)**



(ii) **Various Paths with Duration of updated network** are as follows: **(2marks)**

Path	Duration (Days)
1–2–5–7–8	41 (9 + 18 + 8 + 6)
1–2–4–7–8	44 (9 + 9 + 20 + 6)
1–4–7–8	32 (6 + 20 + 6)
1–3–4–7–8	41 (10 + 5 + 20 + 6)
1–3–6–7–8	51 (10 + 23 + 12 + 6)
1–3–6–8	38 (10 + 23 + 5)

Critical Path is 1–3–6–7–8 with Duration of 51 Days.

Question 5

a.

Working for Finding – Missing Figures

$$\text{Cost Variance}_A = 0$$

$$\text{Cost Variance}_{(A+B)} = ₹ 1,300 (A)$$

$$\text{Yield Variance}_{(A+B)} = ₹ 270 (A)$$

Standard Cost and Actual Cost (Incomplete Information)

Raw Material	Standard Data			Actual Data		
	Qty. (Kg.) [SQ]	Price ₹ [SP]	Amount ₹ [SQ x SP]	Qty. (Kg.) [AQ]	Price ₹ [AP]	Amount ₹ [AQ x AP]
A	???	24	???	???	30	???
B	???	30	???	70	???	???
Total	???		???	???		???

$$\text{Material Cost Variance}_A = \text{Standard Cost} - \text{Actual Cost}$$

$$\Rightarrow 0 = (SQ_A \times ₹ 24 - AQ_A \times ₹ 30)$$

$$\Rightarrow SQ_A = 1.25 AQ_A$$

$$\text{Material Yield Variance}_{(A+B)} = \text{Average Standard Price per unit of Standard Mix} \times [\text{Total Standard Quantity (units)} - \text{Total Actual Quantity (units)}]$$

$$\Rightarrow ₹ 270 (A) = \frac{₹ 24 \times SQ_A + ₹ 30 \times SQ_B}{SQ_A + SQ_B} \times [(SQ_A + SQ_B) - (AQ_A + 70)]$$

$$SQ_A = SQ_B \text{ as Standard Mix is in ratio } 1:1$$

$$\Rightarrow ₹ 270 (A) = \frac{₹ 24 \times SQ_A + ₹ 30 \times SQ_A}{SQ_A + SQ_A} \times [(SQ_A + SQ_A) - (AQ_A + 70)]$$

$$\Rightarrow ₹ 270 (A) = 27 \times [2 \times SQ_A - (AQ_A + 70)]$$

$$\Rightarrow ₹ 270 (A) = 27 \times [2 \times 1.25 AQ_A - (AQ_A + 70)]$$

$$\Rightarrow AQ_A = 40 \text{ Kg.}$$

$$\text{As } SQ_A = 1.25 AQ_A$$

$$\begin{aligned}
 &= 1.25 \times 40 \text{ Kg.} \\
 &= 50 \text{ Kg.} \\
 \text{As } SQ_B &= SQ_A \\
 &= 50 \text{ Kg.} \\
 \text{Cost Variance (A+B)} &= \text{Standard Cost} - \text{Actual Cost} \\
 \Rightarrow 1,300 \text{ (A)} &= (50 \text{ Kg.} \times \text{` 24} + 50 \text{ Kg.} \times \text{` 30) - (40 \text{ Kg.} \times \text{` 30} + 70 \\
 &\quad \text{Kg.} \times AP_B) \\
 \Rightarrow AP_B &= \text{` 40} \qquad \qquad \qquad (2 \text{ marks})
 \end{aligned}$$

Standard Cost and Actual Cost (Complete Information)

Raw Material	Standard Data			Actual Data			Std. Cost of Actual Qty. (`) [AQ x SP]
	Qty. (Kg.) [SQ]	Price (`) [SP]	Amount (`) [SQ x SP]	Qty. (Kg.) [AQ]	Price (`) [AP]	Amount (`) [AQ x AP]	
A	50	24	1,200	40	30	1,200	960
B	50	30	1,500	70	40	2,800	2,100
Total	100		2,700	110		4,000	3,060

Computation of Variances (1 mark for each variance)

Material Cost Variance = Standard Cost – Actual Cost

$$= SQ \times SP - AQ \times AP$$

$$(A) = \text{` 1,200} - \text{` 1,200}$$

$$= \text{` 0}$$

$$(B) = \text{` 1,500} - \text{` 2,800}$$

$$= \text{` 1,300 (A)}$$

$$\text{Total} = \text{` 0} + \text{` 1,300 (A)}$$

$$= \text{` 1,300 (A)}$$

Material Price Variance = Standard Cost of Actual Quantity – Actual Cost

$$= AQ \times SP - AQ \times AP$$

Or

$$= AQ \times (SP - AP)$$

$$(A) = 40 \text{ Kg.} \times (\text{` 24.00} - \text{` 30.00})$$

$$= \text{` 240 (A)}$$

□

	(B)	=	70 Kg. × (₹ 30.00 – ₹ 40.00)		
		=	₹ 700 (A)		
	Total	=	₹ 240 (A) + ₹ 700 (A)		
		=	₹ 940 (A)		
Material Usage Variance		=	Standard Cost of Standard Quantity for Actual Output – Standard Cost of Actual Quantity		
		=	SQ × SP – AQ × SP		
			Or		
		=	SP × (SQ – AQ)		
	(A)	=	₹ 24 × (50 Kg. – 40 Kg.)		
		=	₹ 240 (F)		
	(B)	=	₹ 30 × (50 Kg. – 70 Kg.)		
		=	₹ 600 (A)		
	Total	=	₹ 240 (F) + ₹ 600 (A)		
		=	₹ 360 (A)		
Material Mix Variance		=	Total Actual Quantity (units) × (Average Standard Price □ Per unit of Standard Mix – Average Standard Price per unit of Actual Mix)		
		=	110 Kg. × $\frac{2,700}{100 \text{ Kg.}}$ – $\frac{3,060}{110 \text{ Kg.}}$		
		=	₹ 90 (A)		
Material Yield Variance		=	Average Standard Price per unit of Standard Mix × [Total Standard Quantity (units) – Total Actual Quantity (units)]		
		=	$\frac{2,700}{100 \text{ Kg.}}$ × (100 Kg. – 110 Kg.)		
		=	₹ 270 (A)		(Given)
Standard Output		=	Standard Input – Standard Loss		
		=	100 Kg. – 10 Kg.		
		=	90 Kg.		
Actual Output		=	90 Kg.		

(Actual Output and Standard Output are always equal numerically in any Material Variance Analysis)

b.

Cumulative Average Time for 256 parts	=	48.43 hrs.* [112.50 × (0.90 ⁸)]
Total Time for 256 parts	=	12,398.08 hrs. [48.43 hrs. × 256 parts]
Total Labour Cost of 256 parts	=	` 2,47,961.60 [12,398.08 hrs. × ` 20]
Revised Labour Cost for zero profit	=	` 3,22,961.60 [` 2,47,961.60 + ` 75,000]
Total Time for 256 parts (Revised)	=	16,148.08 hrs. [` 3,22,961.60 / ` 20]
Cumulative Average Time for 256 parts (Rev.) =		63.08 hrs. [16,148.08/256]

The usual learning curve model is

$$y = ax^b$$

Where

- y = Cumulative Average Time per part for x parts
- a = Time required for first part
- x = Cumulative number of parts
- b = Learning coefficient (log r/log 2)

⇒

⇒

⇒ Accordingly

⇒

⇒

⇒

⇒

⇒

⇒

$$\begin{aligned}
 63.08 &= 112.50 \times (256)^b \\
 0.5607 &= 2^{8b} \\
 \log 0.5607 &= \log 2^{8b} \\
 \log 0.5607 &= 8 \times b \times \log 2 \\
 \log 0.5607 &= 8 \times \frac{\log r}{\log 2} \times \log 2 \\
 \log 0.5607 &= 8 \log r \\
 \log 0.5607 &= \log r^8 \\
 0.5607 &= r^8 \\
 r &= \sqrt[8]{0.5607} \\
 r &= 0.9302 \\
 \text{Learning Rate (r)} &= 93.02\%.
 \end{aligned}$$

Therefore

$$\begin{aligned}
 \text{Sensitivity} &= 3.02/90 \\
 &= 3.36\%
 \end{aligned}$$

☒ Students may also take 48.38 hrs. (112.50 × 0.43)

Question 6

a.

(i) Statement Showing "Profitability of Product A & B"

Particulars	Product A 15,000 units (₹)	Product B 15,000 units (₹)
Contribution	6,00,000 (15,000 units × ₹40)	7,50,000 (15,000 units × ₹50)
Less: Setup Cost	32,000 (8 runs × ₹4,000)	90,000 (12 runs × ₹7,500)
Less: Distribution Cost	60,000 (500 boxes × ₹120)	24,000 (120 boxes × ₹200)
Less: Step Fixed Cost	32,000 (8 × ₹4,000)	75,000 (15 × ₹5,000)
Less: Un-analyzed Fixed Cost	32,000	32,000
Profit	4,44,000	5,29,000

(6 marks)

(ii) Break Even Point "A"

Un-analyzed Fixed Cost is ₹ 32,000

$$\begin{aligned} \text{Minimum units for BEP} &= \frac{\text{₹ } 32,000}{\text{₹ } 40} \\ &= 800 \text{ units} \end{aligned}$$

Setup Cost (fixed for 2,000 units); 1 Production Run; ₹ 4,000/-

Step Cost (fixed for 2,000 units); ₹ 4,000/-

Distribution Cost will have to be recovered on the basis of 30 units.

Let BEP (units) - 'K'

$$40 \times K = \text{₹ } 32,000 + \text{₹ } 8,000 + \left(\frac{K}{30 \text{ units}} \right) \text{Boxes} \times \text{₹ } 120$$

$$K = 1,111.11 \text{ units}$$

Refining, 1,111.11 will have 37.03 boxes or say 38 boxes. The last box will cost ₹ 120 which is equivalent to contribution from 3 units. Hence, **BEP is 1,114 units.**

(6 marks)

b.

Statement Showing Target Cost "Z"

₹ / Toy	
Target Selling Price	100.00
Less: Royalty @15%	15.00
Less: Profit @ 25%	25.00
Target Cost	60.00

Statement Showing Cost Structure "Z"

₹ / Toy	
Component A	8.50
Component B	7.00
Labour (0.40 hr. × ₹ 60 per hr.)	24.00
Product Specific Overheads	13.50
Other Material (0.6 kg / 96% × ₹16)	10.00
Total Cost of Manufacturing	63.00

Total Cost of Manufacturing is ₹ 63 while Target Cost is ₹ 60. Company "T" should make efforts to **reduce its manufacturing cost by ₹ 3** to achieve Target Selling Price of ₹100.

(2 marks for each)

Question 7

Attempt any **four** of the following

a.

Throughput Contribution (1 mark)	Raw Material for Production
	Sales
Operating Costs(11/2 marks)	Rent / Utilities
	Depreciation
	Labour
Investments(11/2 marks)	Research and Development Cost
	Raw Material Stock
	Building and Equipment Cost

b.

(i) When the problem is of the minimization nature, we assign in the objective function a coefficient of +M to each of artificial variables. It is attempted to prohibit the appearance of artificial variables in the solution by assigning these coefficients: an extremely large value when objective is to minimize. **(2 marks)**

(ii) s_1, s_2 will NOT be part of the initial solution.

If Surplus Variables are included in the basis, the elements of the Surplus Variables will be -1 . This is contrary to the non-negativity restriction. This problem is solved by adding Artificial Variable to the equations, that is, a variable that has a positive value.

Artificial Variables do not represent any quantity relating to the decision problem and must not be present in the final solution (if at all they do, it represents a situation of infeasibility).

Accordingly, in the initial tableau we will place Artificial Variables only to eliminate the impact of them first. **(2 marks)**

c.

Use of **Monte Carlo Simulation** can be explained with the following steps involved in the method:

- i. Define the problem and select the measure of effectiveness of the problem that might be inventory shortages per period.
- ii. Identify the variables which influence the measure of effectiveness significantly for example, number of units in inventory.
- iii. Determine the proper cumulative probability distribution of each variable selected with the probability on vertical axis and the values of variables on horizontal axis.
- iv. Get a set of random numbers.
- v. Consider each random number as a decimal value of the cumulative probability distribution with the decimal enter the cumulative distribution plot from the vertical axis. Project this point horizontally, until it intersects cumulative probability distribution curve. Then project the point of intersection down into the vertical axis.
- vi. Then record the value generated into the formula derived from the chosen measure of effectiveness. Solve and record the value. This value is the measure of effectiveness for that simulated value. Repeat above steps until sample is large enough for the satisfaction of the decision maker.

(4 marks)

d.

JIT approach helps in the reduction of costs/increase in prices as follows:

- i. Immediate detection of defective goods being manufactured so that early correction is ensured with least scrapping.
- ii. Eliminates / reduces WIP between machines within working cell.

- iii. Overhead costs in the form of rentals for inventory, insurance, maintenance costs etc. are reduced.
- iv. Higher product quality ensured by the JIT approach leads to higher premium in the selling price.

Detection of problem areas due to better production / scrap reporting / labour tracing and inventory accuracy lead to reduction in costs by improvement. **(4 marks)**

- e. The condition for degeneracy is that the number of allocations in a solution is less than $m+n-1$. **(1 mark)**

The given problem is an unbalanced situation and hence a dummy row is to be added, since the column quantity is greater than that of the row quantity. The total number of rows and columns will be 9 i.e. (5 rows and 4 columns). Therefore, $m+n-1 = 8$, i.e. if the number of allocations is less than 8, then degeneracy would occur. **(3 marks)**
